

Workshops for Small Business  
Offered by SCORE “Counselors to America’s Small Business”  
and sponsored by U.S. Small Business Administration  
SBA Number: 06-SC-135

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## **Orange County**

10/03/06 Tuesday

Develop a Winning Business Plan -Simplified, workshop, 9:00 a.m. – 12:00 noon, National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$30 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org) or call (714) 550-7369

10/10/06 Tuesday

Marketing and Promotion – Finding Your Niche, workshop, 9:00 a.m. – 12:00 noon, National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$30 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org) or call (714) 550-7369

10/10/06 Tuesday

Writing a Winning Business Plan, workshop, 6:00 p.m. – 9:00 p.m., Community Room, Westminster Branch of the Orange County Public Library, 8180 13<sup>th</sup> St., Westminster. Sponsors: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration/Orange County Public Library. Free

Reservations: call (714) 893-5057 or register through the library Information Desk

10/12/06 Thursday

Marketing and Promotion – Finding Your Niche, workshop, 6:00 p.m. – 9:00 p.m., Tustin Branch of the Orange County Public Library, 345 E. Main St., Tustin. Sponsors: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration/Orange County Public Library. Free

Reservations: call (714) 544-7725 or register at the library Information Desk

10/14/06 Saturday

“Be Your Own Boss” Full-Day Saturday Workshop, workshop, 8:30 a.m. – 4:00 p.m., National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$40 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org)

10/17/06 Tuesday

Import/Export – How to Make It Work for You, workshop, 9:00 a.m. – 12:00 noon, National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$30 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org) or call (714) 550-7369

10/17/06 Tuesday

Selling Techniques that Work, workshop, 8:00 a.m. – 11:00 a.m., Community Room, Yorba Linda Public Library, 18181 Imperial Hwy., Yorba Linda. Sponsors: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration/Yorba Linda Public

Library/Yorba Linda Chamber of Commerce. Free

Reservations: [www.yorbabiz.com](http://www.yorbabiz.com), Yorba Linda Library Adult Services Desk or at (714) 777-2873, ext. 6.

10/24/06 Thursday

Marketing and Promotion – Finding Your Niche, workshop, 6:00 p.m. – 9:00 p.m., Saddleback Room, Mission Viejo City Hall, 200 Civic Center, Mission Viejo. Sponsors: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration/City of Mission Viejo. Cost is \$25.

Reservations: [www.score114.org](http://www.score114.org)

10/24/06 Thursday

Using QuickBooks, workshop, 9:00 a.m. – 12:00 noon, National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$30 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org)

10/28/06 Saturday

De-Mystifying Financial Statements, 9:00 a.m. – 12:00 noon, National University, 3390 Harbor Blvd., Costa Mesa. Sponsor: SCORE “Counselors to America’s Small Business”/U.S. Small Business Administration. \$30 with on-line pre-registration; at the door add \$10.

Reservations: [www.score114.org](http://www.score114.org)

All SCORE programs and services are extended to the public on a non-discriminatory basis. Reasonable arrangements for persons with disabilities will be made if requested two weeks in advance. Contact the U.S. Small Business Administration at (714) 560-7455.